

## CUSTOMER SUCCESS STORIES

### Challenge



ADDING INGENUITY

Our client needed to outsource part of its testing work in order to reduce the risk associated with knowledge transfer, while raising the level of complexity of the outsourced testing services.

### Our Solution

Our team had to gather knowledge on customers' site about its application, setup remote test environment and infrastructure, and then perform high-end regression, and functional tests for SICAP's systems and patches, based on customer's test cases. IP Devel's team was then involved in acceptance testing at a couple of SICAP project implementation sites, in very dynamic environments and project evolutions, where the flexibility of the testing team was the key to a quick and efficient implementation of patches and change requests, etc.

### Benefits

The testing project enabled our client to reduce the time to market through automated testing, increase testing efficiency through reduction of defect slippage, access specialized resources in competitive cost range, successfully mix manual and automatic testing, and use skilled resources on the required site.

### Challenge



Our client, one of the largest worldwide communication provider wanted a robust and cost effective testing support for its key product, which would adhere to stringent quality standards and meet aggressive delivery schedules. Vodafone wanted to improve its main applications used internally in the company and applications used by its customers (Vodafone Live, eCare, etc).

### Our Solution

Apart from the routine execution of the test cases from the test plan document, IPDevel's testing engineers have also been able to add value to the product by suggesting improvements in the product's features and also locating bugs, not specified in the test plan. Testing Team from Vodafone IT Acceptance is responsible for design test cases and load into Quality Center or Clear Quest; execute the test cases; log defects into Quality Center or Clear Quest; analyze test results; prepare testing documents (acceptance test plan & results); make improvement recommendation for production team, etc.

### Benefits

Benefiting from good cooperation and client communication, the testing project enabled our client to increase testing efficiency through reduction of defect slippage, access specialized resources in competitive cost range, preserve knowledge and use skilled resources on the required site.



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IP Devel is one of the leader providers for advanced **testing services**.

IP Devel engineers some of the newest, **most innovative projects worldwide** in **advanced testing services** for global players acting in **telecommunication** and **wireless** area.

**As of April 2008 IP Devel becomes part of ENEA, a world leader in embedded systems and advanced technical systems development.**

# IP Devel Overview

## KEY FACTS

- **Foundation:** October 2000
- **Net Sales:** 3.9 millions euro (in 2007)
- **Employees:** 140 (20 tester engineers)
- **Certified Oracle and Microsoft Partner**
- **Quality Certifications:**
  - ISO 9001:2000
  - SEI CMM Level 4
- **Core proficiency:**
  - (1) Embedded Systems and Microelectronics
  - (2) Testing and Validation Services
  - (3) Permanent Placement
  - (4) Business Enterprises Solution
- **Area: US, JAPAN, EUROPE**
- **Market verticals:**
  - Telco
  - Machine-2-Machine
  - Navigation Systems
  - Consumer Electronics
  - Time Management

## OUR STRENGTHS

- **Strong domain expertise in testing and validation services tools**
- **Qualified testing engineers (ISTBQ1&2)**
- **Functional, certified, international quality system (UK, France, Germany, RO)**
- **24/7 availability of our team of professionals**
- **Rapid resource ramp-up capabilities**
- **Strong intellectual property protection enforced by cultural and legally established values (UE)**
- **Strong background of ethical company culture**
- **Excellent history of international business**

## MAJOR ACCOUNTS



- Enea
- Vodafone
- Motorola
- Sicap
- Teligent
- Cingular
- Simrad
- Netmodule
- MPOS
- Acroprint
- Amano



# IP Devel Key Competence

## TESTING AND VALIDATION SERVICES

IP Devel's testing services dramatically increase **Quality, Interoperability** and **Usability** of our client's solutions, bringing an objective perspective over the problems and risks related to application's quality and market-readiness.

Working with our testing teams means:

- Significant cost savings
- Reducing overall development testing cycle time and gaps in the ready-to market solution
- Mature testing process
- Contract based metrics and control leverages through SLAs
- Experienced team and skilled personnel
- Clear customer needs identification and concrete define test plans
- Flexible collaboration terms
- Optimum resource management and allocation

## OUR EXPERTISE IN TESTING AND VALIDATION MASTERS SOLUTIONS IN:

- Unit testing
- Integration testing
- Functional testing
- System testing
- End-to-end testing
- Sanity testing
- Regression testing
- Acceptance testing
- Load testing
- Stress testing
- Automatic testing
- Performance testing
- Usability testing
- Install testing
- Uninstall testing
- Recovery testing
- Security testing
- Compatibility testing
- Exploratory testing
- User acceptance testing
- Comparison testing
- Alpha testing
- Beta testing
- Mutation testing

Our testing team counts for more than 20 top skilled and certified tester engineers, that have a broad and deep knowledge and experience in testing required to give our clients optimal solutions.

If you want **quality work**, great attention to details, flexible and willing individuals, **THIS TEAM IS A GREAT OPTION**  
**Peter Davies, Operations Manager, MOTOROLA AJAR**

